

Yield Profile - Add Rate

Add Rates to Yield Profile

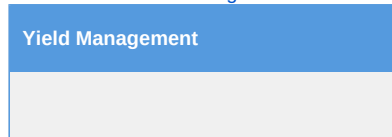
Add the Rate(s) that you want to apply the Yield Profile. A Yield Profile can be applied to one or more Rate Plans and a Rate Plan can have multiple Yield Profiles applied.

After the 'Yield Profiles' have been built and the selected Rate Plans have been allocated, there is one more step needed to activate Yield Management for each Room Type in the Agent Channel.

Since Yield Management can be activated by Room Type in each Channel, you can offer yielded rates on one or all of the Room Types, on one or all Agent Channels.

For Example, Yield Management could be activated for the TWIN Rate Plan on Booking.com and Expedia, but not for the TWIN Rate Plan allocated to MyPMS Front Desk.

See [Activate Yield Management](#)



To Add a Rate Plan(s) to a Yield Profile, follow these steps:

- Go to the **SETUP | RATES | YIELD MANAGEMENT**
- Click on the Description of the Yield Profile to open to a new screen.

Desc	Type	Occupancy or Days	Threshold	Days Left	than	Adjustment	Adjustment Type
Occupancy Below 70%	Occupancy Only	Below	70	Less	7	-10	Percentage
Occ<80% >15Days	Occupancy or Time	Below	80	Less	15	-10	Percentage
Below 70% and 29 day	Occupancy and Time	Below	70	Less	29	-15	Flat Amount
20% discount 60 days	Time Only	Below	50	More	60	-20	Percentage
10% 30 days	Time Only	Below	50	More	30	-10	Percentage

5 records found

Add

- Click **Add Rate** to add one specific Rate Plan. Or, click **Add All Rates** to add all of your rates to the Yield Profile.

Description: Over 20%

Type: Occupancy Only

Occupancy: Below

Adjustment Type: Percentage

Notes:

Last Changed: 16-JUN-2016 15:11:02

Threshold: 70.00%

Adjustment: 10

Delete Edit

Add Rate Add All Rates

Find records where ID has Sort by ID up Display 200 Records Fetch

ID	Description	Action
0 records found		

Click image to enlarge

- If you click **Add Rate**, then a screen will open with a field to select the Rate. Click on the magnifying glass icon to expand the drop down list of your rates.
- Select the Rate and click Save.

Front Desk

Bookings

Rates

Relationships

Owners

Parameters

Settings

PMS

Features/Images

Late Availability:

Occupancy Below 70%

Rate or Package ID:

1NTSPECIAL

1 Night Special

SUITE

2 Bedroom Suite rate

ESDECO2P

2P PACKAGE: EAT, SLEEP AND DIVE

2SUITE

2SUITE rate

EDSECO3P

3P PACKAGE: EAT, SLEEP AND DIVE

AAA

AAA rate

AUG

August Special Package

BEDBREAK

Bed and Breakfast

CORPCONF

CORP

Click image to enlarge

You will then see the Rate in the list of the Yield Profile.

- To remove the rate for the Yield Profile, click Delete next to the Rate.
- To add another rate to the Yield Profile, select Add Rate

Front Desk

Bookings

Rates

Relationships

Owners

Parameters

Settings

PMS

Features/Images

Rate Grid

Manage Rates

Default Rates

Packages

Room Types

Rooms

Yield Management

Yield Grid

Description:

Occupancy Below 70%

Type:

Occupancy Only

Occupancy:

Below

Threshold:

70.00%

Adjustment Type:

Percentage

Adjustment:

-10

Notes:

If Occupancy is below 70%, then reduce rates by 10%

Last Changed:

07-JUL-2016 12:04:21

Delete

Edit

Add Rate

Add All Rates

Find records where

ID

has

Sort by

ID

up

Display

200

Records

Fetch

ID	Description	Action
SUITE	2 Bedroom Suite rate	Delete

1 records found

Click image to enlarge

- If you click **Add All Rates**, then all of your Rates will be added to the Yield Profile.
- To remove the rate for the Yield Profile, click Delete next to the Rate.

Front DeskBookingsRatesRelationshipsOwnersParametersSettingsPMSFeatures/Images

Rate GridManage RatesDefault RatesPackagesRoom TypesRoomsYield ManagementYield Grid

Description:10% 30 days

Type:Time Only

Days Left:Morethan:30

Adjustment:-10.00%

Notes:

Last Changed:31-AUG-2015 11:28:31

DeleteEdit

Add RateAdd All Rates

Find records whereIDhasSort byIDupDisplay 200RecordsFetch

ID	Description	Action
ZIPLINE	Zipline tours	Delete
SUPER	Super Bowl Special	Delete
SUITE	2 Bedroom Suite rate	Delete
SINGLE	SINGLE RATE	Delete
RETURN	Return Guest Discount rate	Delete
QUEEN	Queen rate	Delete
OCTSKI	QUEEN rate	Delete
KING	King rate	Delete
JULY	July promo	Delete