

Occupancy or Time (deprecated 2023, replaced with Yield Sheets in January 2024)

Use this yield profile to create an adjustment by Time OR Occupancy.

This means that a rate adjustment will be triggered by EITHER of the two events: Occupancy OR Time.

- **Occupancy setting:** Set occupancy "below" or "above" a percentage occupancy amount to trigger the rate change. I.e. Below 50%
- **Time setting:** Set the # of days before a booking date to trigger the rate change. I.e. More than 30 days before booking date.

In this section

To add a Occupancy or Time Yield Profile

- Enter a Description
- **Type:** Choose "Occupancy or Time" from the drop down list.
- **Occupancy** "Below" or "Above" from the drop down list.
- **Threshold:** Enter the Occupancy percentage amount to "above" or "below" to trigger the rate change. I.e. Below 50%
- **Days Left:** Choose "More" or "Less" in the drop down menu.
- **Than:** Enter the number of days you want to trigger the event. I.e. More than 30 days.
- **Adjustment:** Enter the Flat dollar amount or the percentage amount of the rate to discount or increase triggered by EITHER one of these events. I.e. Enter discount as -15 and an increase as 15.

In this scenario, we want to adjust the rate by -15% when booking is made EITHER when Occupancy is below 50% OR a booking is made more than 30 days in Advance.

Adjust rate by -15% if booked more than 30 days in advance OR occupancy is below 50%

Front DeskBookingsRatesRelationshipsOwnersParametersSettingsPMSFeatures/Images

Rate GridManage RatesDefault RatesPackagesRoom TypesRoomsYield ManagementYield Grid

Description:15% 30 day below 50%

Type:Occupancy or Time

Occupancy:BelowThreshold:50

Days Left:Morethan:30

Adjustment:-15

Notes:Adjust rate by -15% if booked more than 30 days in advance OR occupancy is below 50%

Last Changed:

Save